

Risk and viability reporting

November 2017

SUMMARY



Principal Risk Reporting – Key messages

- The annual report is an important source of information for investors.
 Principal risk disclosures provide a basis for engagement with a company.
- The challenge for companies is getting the appropriate balance of company-specific, succinct and useful information whilst not giving away any competitive advantage.
- Investors vary in terms of how they like to see risks disclosed, although they are unanimous in their desire for company-specific information.
- Investors seek to understand both the principal risks identified by the company and how the company is managing those risks. They gain confidence in management when risks are clearly linked to the business model, show any changes in risk year on year and give some indication of the potential impact of risks occurring.

The graphic below shows how risks should be linked to other parts of the annual report.





Attributes of good principal risk disclosure

Investors gave us their views on the presentation of principal risk disclosures. From this, the Lab has compiled a list of disclosure attributes that are important to investors.

What entity-specific information is important to investors about risk? Information that helps investors to Information that helps investors to understand the risk understand how the company is managing risk Presentation How Likelihood of risks as Priority important & impact How does it link · Link to rest of gross or net Risk appetite is it? to the company's annual report of controls story? What type Categorisation of risk is it? Mitigating Responsible What is the company doing actions person How is it about it? Movement during year changing? More important to investors

The full report includes examples of each of these attributes.



Quick questions for companies on their principal risk disclosures

- Does the description of principal risks identify how they are specific to the company?
- Is it clear how the company categorises and prioritises principal risks?
- Are movements in principal risks, including movements into and out of the principal classification, explained?
- Is it clear how the principal risks link to other parts of the annual report and accounts, in particular the viability statement, business model, strategy, KPIs and the risk reporting in the financial statements?
- Do the mitigating activities include specific information that allows the reader to understand the company's response?



Viability statement reporting – Key messages

- The introduction of the viability statement has improved board level consideration of long term sustainability and resilience to risk. Investors report that this has resulted in good discussions with companies around risk management.
- However, this is often not reflected in the disclosed viability statement.
- Investors would like companies to provide information on the sustainability of the business model and the company's resilience to risk.
 This goes beyond an extended going concern report which only focuses on liquidity.
- Companies could provide better discussion around the periods they have considered in their assessment of prospects, and how these have led to the chosen viability period.
- Performing stress and scenario analyses has improved decision-making and helped companies determine their risk appetite. Investors also find details of the stress or scenario analyses that have been performed very useful.



Two-stage process in developing a viability statement: assessing prospects and stating viability

Assessment of prospects Taking into account: - Current position - Robust assessment of principal risks - Business model Assessment of viability Taking into account: - Stress & sensitivity analysis - Linkage to principal risks - Qualifications & assumptions - Level of reasonable expectation

- The directors should firstly consider and report on the prospects of the company taking into account its current position and principal risks. Secondly, they should state whether they have a reasonable expectation that the company will be able to continue in operation and meet its liabilities as they fall due over the period of their assessment, drawing attention to any qualifications or assumptions as necessary.
- Many investors would like more information about the risks and prospects of a company over a longer time period consistent with the company's investment and planning periods (the first stage) even if the statement (the second stage) is limited to a shorter period.



Quick questions for management on their viability statement disclosures

- Does the disclosure differentiate between the directors' assessment of long term prospects and their statement on the company's viability?
- When disclosing the long-term prospects has the board considered their stewardship responsibilities, previous statements they have made, especially in raising capital, the nature of the business and its stage of development, and its investment and planning periods?
- Does the viability statement disclose any relevant qualifications and assumptions when explaining the directors' reasonable expectation of the viability of the company?
- Is the link between the viability statement and principal risks clear, particularly in relation to the scenario analyses?
- Are the stress and scenario analyses disclosed in sufficient detail to provide investors with an understanding of the nature of those scenarios, and the extent and likelihood of mitigating activities?