



**FINANCIAL REPORTING COUNCIL**

**CHALLENGES FOR USERS OF ACTUARIAL INFORMATION  
ARISING FROM CURRENT MARKET CONDITIONS**

**DECEMBER 2008**

# 1 INTRODUCTION

These are challenging times for actuaries and the pension schemes, insurance companies, friendly societies and others that use their work. The dramatic changes in the markets and increased uncertainty in the economy make it even more difficult than usual to assess future financial outcomes.

- 1.1 The Financial Reporting Council (FRC), the UK's independent regulator responsible for confidence in corporate reporting and governance, believes that governing bodies, be they directors or trustees, should take special care to ensure that they fully understand the assumptions on which actuarial information is based, and to form a view on how appropriate they are.
- 1.2 This statement discusses some of the key issues that governing bodies should consider in the coming months, and includes a list of questions that may act as a useful reminder.

# 2 KEY ISSUES

- 2.1 The primary purposes served by actuarial information are:
  - To assist governing bodies in making decisions on the actuarial assumptions that should be used in calculations.
  - To present the results of calculations for use in financial statements or determining the amounts of payments to be made or charged.
  - To assist governing bodies in making decisions concerning risk management and capital requirements.
- 2.2 Those who use the information need not understand all the underlying details, but should ensure that they understand the fundamental assumptions and limitations of the models and calculations on which it is based.
- 2.3 In particular, governing bodies should consider whether assumptions that were justified a few months or years ago remain valid in current circumstances or whether they consider that recent events represent a fundamental change in the economic and financial environment that should be reflected in their assumptions.
- 2.4 If the assumptions that were used in recent valuation or planning exercises now need revision, governing bodies should think about whether the results should be updated in the light of recent changes, either by performing the exercise again or by estimating the effects of changed assumptions.
- 2.5 The FRC has identified five areas of particular concern:
  1. Governing bodies should look at the assumptions concerning business strategy and operations, including whether the business model will remain effective under

changed circumstances and whether the behaviour of policyholders, scheme members or potential customers will change.

2. Many insurers and pension schemes follow strategies that are intended to reduce their risks, by entering into hedging, reinsurance or other transactions. Governing bodies should ensure that they are fully aware of the risks that they retain.
  3. Many governing bodies consider the results of scenario analysis or stress testing (or both) in order to assess possible risks. These analyses, and the need for them to be performed, may need to be reconsidered in the light of revised judgements and new information about adverse events that are considered sufficiently likely.
  4. Governing bodies should consider whether the assumptions concerning investment returns and discount rates remain appropriate.
  5. Governing bodies should consider the terms of reference agreed with the actuaries providing the information and consider the extent to which they may be subject to conflicts of interest or other undue pressure.
- 2.6 Questions that users of actuarial information may find useful when considering issues in these areas are set out in the Appendix. Trustees and directors should also be aware of the responsibilities placed on them by the Pensions Regulator and the Financial Services Authority, and should take full account of any regulatory guidance.

### 3 OTHER RELEVANT RECENT FRC INITIATIVES

- 3.1 The FRC and its operating bodies have taken a number of other actions in recent months that are relevant to the challenges faced by users of actuarial information:
- In May, the FRC published a discussion paper on *Promoting Actuarial Quality*, which was aimed at creating a wider understanding of actuarial quality and how it can be improved.
  - In July, the Board for Actuarial Standards (BAS) published its *Conceptual Framework for Technical Actuarial Standards*.
- 3.2 Between April and November the BAS published consultation papers on three proposed Technical Actuarial Standards:
- An Exposure Draft of a Technical Actuarial Standard on *Reporting Actuarial Information*, which sets out principles for, among other things, the communication of the results of calculations, the assumptions that have been used and the reasons for using them.
  - A consultation paper on a proposed Technical Actuarial Standard on *Data*.
  - A consultation paper on a proposed Technical Actuarial Standard on *Modelling*, discussing principles that should be followed when developing models and adopting assumptions, and for informing the users of actuarial information about the strengths and limitations of the models on which it is based.

# A APPENDIX: QUESTIONS

A.1 This appendix sets out some questions that members of governing bodies might like to consider as they make decisions based on actuarial information. Not all the questions will be relevant to all governing bodies, although they may suggest useful parallels.

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| <b>1. Business model</b> | Do your general assumptions about how the business is run, or how the pension scheme or its sponsor operates, remain valid in current conditions? Have they been revised in the light of recent events?  |
| <i>Business</i>          | <p>What supports your assumptions concerning matters such as:</p> <ul style="list-style-type: none"> <li>• volumes of new business or numbers of new members?</li> <li>• rates of salary increases, expense levels and so on?</li> <li>• rates and amounts of insurance claims?</li> <li>• future actions taken by management?</li> </ul> <p>How are these likely to be affected by changed economic conditions?</p>   |
| <i>Options</i>           | <p>What supports your assumptions concerning the decisions customers, scheme members and beneficiaries make about how they exercise options, such as surrender values, cash commutations, transfer values and so on? Is the financial effect of exercising the options reflected in the model?</p> <p>What supports your assumptions concerning decrements such as lapses, withdrawals, early or ill health retirements and so on? Are the decrement rates likely to be affected by the current economic situation, through its effects on customers, scheme members or employers?</p> |
| <i>Data</i>              | Does the data that has been used in setting assumptions cover previous periods of recession, or does it cover only the recent past?  |

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| <b>2. Risk reduction and transfer</b> | <p>How is the success of risk mitigation actions monitored?</p> <p>If you have taken actions to reduce risk, such as changing investment strategy, reinsurance or hedging, who now holds the risk? How are any changes reflected in actuarial assumptions or models?</p>   |
| <i>Residual risk</i>                  | <p>How effective have risk reduction measures been and what residual risks have been retained? For instance, assets may not mature at exactly the same time that liabilities become due, or there may be differences in terms and conditions between reinsurance and the business it covers.</p> <p>Do actuarial assumptions and models reflect the retained risk?</p> |
| <i>New risks</i>                      | If risks have been transferred to others, what other risks (such as counterparty risk) have arisen? Do actuarial assumptions and models reflect the new risks? Are the new risks affected by the current economic conditions?  |

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| <b>3. Scenario analysis and stress testing</b> | Do you have the right models in place to enable you to examine the impacts of actuarial assumptions and adverse circumstances? Are the methods that are used robust, particularly in the light of recent events?  |
| <i>Scenarios</i>                               | <p>How extreme are any scenarios that have been analysed? Has the probability of the scenarios been assessed? What supports the assessment of the probability?</p> <p>Do the scenarios cover the full range of adverse effects on the business or pension scheme? Has the range of plausible scenarios been revisited in the light of recent events? Have the possible effects of extreme events been reassessed?</p> <p>Are the scenarios internally consistent, taking into account knock-on effects? Do they allow for two or more separate adverse events to occur simultaneously? Have the assumed correlations between risks been reassessed?</p>   |
| <i>Stress tests</i>                            | <p>What supports the choice of the stress tests that have been considered? Do the stress tests cover the full range of material assumptions? Has the need for stress tests in the areas of credit risk, and possible defaults by counterparties in hedging and reinsurance transactions, changed? Has the need for stress tests covering the behaviour of policyholders or scheme members changed?</p> <p>How extreme are the stress tests that have been applied? Have they been revised in the light of recent events? Has your view changed of what a 1 in N year event might be? If stress tests are relative, for example looking at a percentage fall in markets, have they been run in the context of current circumstances, and is the relative change still at the desired level of extremity?</p> |

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| <b>4. Investment returns and discount rates</b> | Are your assumptions regarding investment returns consistent with the returns that can be generated from the existing assets and the current investment strategy?   |
| <i>Rates of return</i>                          | <p>What rate of return is required from each type of asset, such as equities, gilts, cash and so on, to support the assumptions? How likely is it that these returns can be achieved?</p> <p>How do these rates of return compare to each other and to the assumed rates of return from low risk assets such as gilts? What is the justification for the differences between the assumptions?</p> |
| <i>Investment strategy</i>                      | <p>Are your assumptions consistent with any anticipated changes to the assets that are held, such as a move into bonds as the liabilities approach maturity?</p> <p>If the investment strategy includes financial instruments such as derivatives, how is that reflected in your assumptions?</p>   |
| <i>Reinvestment</i>                             | How is the effect of reinvestment on uncertain terms reflected in the assumptions, for example the investment of future dividends or interest received, or the proceeds of assets that mature before liabilities become due?  |

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| <b>5. Actuaries</b> | Is the objectivity of your actuaries threatened by conflicts of interest or other undue pressure?   |
| <i>Scope</i>        | Are your actuaries' terms of reference adequate to ensure they provide the actuarial support you need?<br><br>Are they encouraged to challenge or validate the existing models, data and assumptions? Have they been encouraged to express their own opinions and concerns? |
| <i>Conflicts</i>    | Do your actuaries have other interests or responsibilities which might affect their perceived objectivity, such as giving advice to scheme trustees and sponsoring employers?   |
| <i>Review</i>       | Do your actuaries need external support or review?  |

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